



CONSULTANT

ABOUT US

As the first ethical wedding dress shop in Winnipeg, our purpose is to create a space that embraces conscious consumerism while connecting Brides from across the Prairies through the resale of their gowns. We have built a beautiful community of buyers and sellers who share our vision.

We are the only full-service bridal and formal wear consignment boutique in Manitoba. Receiving consignments daily, we add up to 50 dresses a week to our collection! Our inventory is always evolving and includes new and used wedding gowns, bridesmaid dresses, graduation gowns, formal attire and an astounding selection of special occasion accessories.

Due to the growth and success of our business we are currently looking for an enthusiastic 'people person' to join our team on a part time basis as a Bridal Consultant.

WHAT YOU WILL DO

We aim to provide a fun and intimate environment, our Bridal Consultants need to know how to make our Brides and clients feel comfortable, listening to their gown preferences, providing information on the value of different materials, styles, and trends, ensuring they understand all the services Pearl & Birch offers and providing the highest level of service.

The ideal candidate will enjoy sales and understand how to build meaningful relationships with clients (both brides and consignors). You must be a great listener, providing tactful and professional feedback to guarantee each individual has a positive and memorable experience.

You are a team player, as such you are self-motivated and take initiative to pitch in, helping with the store clean-up, administration, housekeeping and you are willing and eager to go the extra mile for clients as well as coworkers.

You understand people and are comfortable working with difficult or dissatisfied customers, de-escalating situations and managing conflict successfully.

Schedule: 15-30 hrs/wk available Tuesday-Saturday. Wage will be experience based.

QUALIFICATIONS & DETAILS

- 1 year retail experience
- Knowledge of wedding industry an asset
- Must be a self-motivated team player

PERKS

- 15-40% off purchases
- Make 70% on consigned items
- Monthly team bonus

We thank all those who apply. Only those selected for further consideration will be contacted.