

Sales associate Pearl & Birch Wedding Consignments

Who we are

Pearl & Birch Wedding Consignments is a bridal boutique that connects former Prairie brides to future Prairie brides. We are the only store of our kind in the prairies, and we offer in addition to consignment alterations, customization and dry cleaning at the most modest price. Alongside operating an ethical business, we have designed a space that is comfortable, elegant and inspiring. It is important to understand we do not « sell cheap dresses », nor are we a thrift shop. We are part of an important movement towards greener businesses, community oriented economies and keeping it local, which organically makes our prices the best out there!

Vision

To foster a community of conscious consumers and educate brides (and other dress seekers!) on the benefits of buying local and previously loved.

Skills & Profile

We are looking for a proactive individual who can work autonomously and with minimal direction to connect with shoppers in the store and assist them in finding their dream dress! Punctual, adaptable to customer needs, good conversationalist, flare for fashion, with an eye for updating and maintaining displays, windows and mannequins. Ability to communicate, once trained, store processes and ask the right questions to identify your shopper's tastes are key. Make everyone feel like the bad ass Birch that they are!

Job Description

- Greeting shoppers, answering the phone
- Scheduling and administering dress fittings
- Identifying shoppers' needs, tailoring the experience to each shopper
- Maintaining fitting rooms, checking in with shoppers frequently
- General merchandise upkeep: tagging items, changing store displays, pulling expired merchandise off the floor, cleaning and maintaining displays
- Negotiating prices with shoppers
- Possibility of working off site at trade-shows, pop ups and other community events

Qualifications

- Minimum 1 year retail, sales or customer service experience
- Interest in current wedding and dress trends
- Bridal shop experience a considerable asset

Hours & Pay

Part time, seasonal position starting with 12-15 hours per week. We are looking for an individual to work over the summer with the possibility of renewal, start date and end date are flexible. Saturdays are a must, and we are closed Sunday/Monday (so you are guaranteed those days off!). Other days will be determined with the successful candidate. Pay will start at minimum wage plus commission on items sold.

We are a fun loving, easy going shop with big dreams. If you're a hard worker, want to be rewarded for your efforts, and know how to have fun, we would love to hear from you! Please send your resume to hello@pearlandbirch.com with the subject title « I'm your girl/guy! ». No need for a cover letter, just tell us a little bit about yourself and why you would like to work with us in the email!

We can't wait to hear from you!