



MANAGER

ABOUT US

As the first ethical wedding dress shop in Winnipeg, our purpose is to create a space that embraces conscious consumerism while connecting Brides from across the Prairies through the resale of their gowns. We have built a beautiful community of buyers and sellers who share our vision.

We are the only full-service bridal and formal wear consignment boutique in Manitoba. Our inventory is always evolving and includes new and used wedding gowns, bridesmaid dresses, graduation gowns, formal attire and an astounding selection of special occasion accessories.

Due to the growth and success of our business we are currently looking for an enthusiastic 'people person' to join our team on a full time basis as a Shoppe Manager.

WHAT YOU WILL DO

We aim to provide a fun and intimate environment. Our Shoppe Manager needs to know how to make our clients feel served, consult on gowns, provide information on the value of different materials and styles, ensure clients understand all the services Pearl & Birch offers and offer leadership and goal-oriented direction to the team.

The ideal candidate will enjoy sales and understand how to build meaningful relationships with clients (both shoppers and sellers). You must be a great listener, providing tactful and professional feedback to guarantee each individual has a positive and memorable experience.

You are a team leader, as such you are self-motivated and take initiative to pitch in, guiding the store maintenance and clean-up. You will be tasked with administrative duties such as schedules, emails/voicemails in addition to overseeing the consultations and working in collaboration with the consignment manager and her team. You are highly organized.

You understand people and are comfortable working with difficult or dissatisfied customers, de-escalating situations and managing conflict successfully. You will coach and encourage staff to contribute to the success of each shift in order to pursue sales goals and earn reviews.

Schedule: 25-35 hrs/wk available Tuesday-Saturday. Wage will be experience based.

QUALIFICATIONS & DETAILS

- 3 years retail experience
- Knowledge of wedding industry an asset
- Must be a self-motivated leader

PERKS

- 15-40% off purchases
- Make 70% on consigned items
- Monthly team and management bonus

We thank all those who apply. Only those selected for further consideration will be contacted.

